



**Axon Enterprise, Inc.**  
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Q-502352-45231.904KP

Issued: 11/01/2023

Quote Expiration: 12/31/2023

Estimated Contract Start Date: 01/15/2024

Account Number: 108004

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
9100 Brentwood Blvd 9100 Brentwood Blvd Brentwood, CA 94513-4000 USA	Brentwood Police Dept. - CA 150 City Park Way Brentwood CA 94513 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Kyle Panasewicz Phone: +1 4803294734 Email: kylep@axon.com Fax: (480) 905-2071	Michael Thompson Phone: (925) 809-7765 Email: mthompson@ci.brentwood.ca.us Fax: (925) 809-7808

### Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$1,775,012.62</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$1,820,468.58</b>

### Discount Summary

Average Savings Per Year	\$112,024.19
<b>TOTAL SAVINGS</b>	<b>\$560,120.94</b>

### Payment Summary

Date	Subtotal	Tax	Total
Dec 2023	\$355,002.54	\$9,091.18	\$364,093.72
Dec 2024	\$355,002.52	\$9,091.18	\$364,093.70
Dec 2025	\$355,002.52	\$9,091.18	\$364,093.70
Dec 2026	\$355,002.52	\$9,091.18	\$364,093.70
Dec 2027	\$355,002.52	\$9,091.24	\$364,093.76
<b>Total</b>	<b>\$1,775,012.62</b>	<b>\$45,455.96</b>	<b>\$1,820,468.58</b>

Quote Unbundled Price:	\$2,335,133.56
Quote List Price:	\$1,987,447.98
Quote Subtotal:	\$1,775,012.62

## Pricing

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	1	2		\$108.00	\$108.00	\$216.00	\$18.90	\$234.90
80477	FLEET 3 ADVANCED RENEWAL WITH TAP TRUE UP	3	2		\$51.25	\$51.25	\$307.50	\$26.91	\$334.41
80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	25	2		\$108.00	\$108.00	\$5,400.00	\$472.50	\$5,872.50
100552	TRANSFER CREDIT - GOODS AXON	1			\$1.00	\$33,054.28	\$33,054.28	\$2,892.25	\$35,946.53
OSP10+	Officer Safety Plan 10 Plus	75	60	\$322.94	\$258.90	\$249.25	\$1,121,625.00	\$32,238.64	\$1,153,863.64
Fleet3A	Fleet 3 Advanced	1	60	\$234.73	\$254.57	\$248.62	\$14,917.20	\$545.89	\$15,463.09
Fleet3A	Fleet 3 Advanced	1	58	\$278.71	\$254.57	\$233.88	\$13,565.04	\$377.11	\$13,942.15
CLASSMUAS	AXON AIR, CLASS M UAS BUNDLE	2	60	\$116.67	\$116.67	\$116.67	\$14,000.40	\$0.00	\$14,000.40
CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	1	60	\$283.34	\$283.34	\$283.34	\$17,000.40	\$0.00	\$17,000.40
CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	6	60	\$183.34	\$183.34	\$183.34	\$66,002.40	\$0.00	\$66,002.40
Fleet3A	Fleet 3 Advanced	3	58	\$278.71	\$254.57	\$191.44	\$33,310.56	\$800.11	\$34,110.67
Fleet3ARe	Fleet 3 Advanced Renewal	25	58	\$216.05	\$178.74	\$178.74	\$259,173.00	\$5,534.07	\$264,707.07
Unlimited7+	Unlimited 7+ Bundle	10	60	\$195.56	\$193.90	\$193.90	\$116,340.00	\$1,849.58	\$118,189.58
<b>A la Carte Hardware</b>									
72036	FLEET 3 STANDARD 2 CAMERA KIT	25			\$2,695.00	\$0.00	\$0.00	\$0.00	\$0.00
H00002	AB4 Multi Bay Dock Bundle	10			\$1,638.90	\$0.00	\$0.00	\$0.00	\$0.00
H00001	AB4 Camera Bundle	85			\$849.00	\$0.00	\$0.00	\$0.00	\$0.00
<b>A la Carte Software</b>									
87050	FLEET VIEW XL LICENSE	1	24		\$29.58	\$29.58	\$709.92	\$0.00	\$709.92
80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	2	24		\$17.34	\$17.34	\$832.32	\$0.00	\$832.32
87050	FLEET VIEW XL LICENSE	28	2		\$29.00	\$29.00	\$1,624.00	\$0.00	\$1,624.00
80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	56	2		\$17.00	\$17.00	\$1,904.00	\$0.00	\$1,904.00
50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2			\$1,750.00	\$1,750.00	\$3,500.00	\$306.25	\$3,806.25
50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	60		\$31.68	\$31.68	\$3,801.60	\$0.00	\$3,801.60
50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	3			\$1,500.00	\$1,500.00	\$4,500.00	\$393.75	\$4,893.75
50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	60		\$27.12	\$27.12	\$4,881.60	\$0.00	\$4,881.60
100112	AXON AIR, E.COM PILOT DATA LIC	10	60		\$32.55	\$32.55	\$19,530.00	\$0.00	\$19,530.00
50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	60		\$107.41	\$107.41	\$25,778.40	\$0.00	\$25,778.40
ProLicense	Pro License Bundle	5	60		\$42.31	\$42.25	\$12,675.00	\$0.00	\$12,675.00
<b>A la Carte Services</b>									
85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1			\$6,800.00	\$0.00	\$0.00	\$0.00	\$0.00
85055	AXON FULL SERVICE	1			\$26,775.00	\$0.00	\$0.00	\$0.00	\$0.00

**A la Carte Warranties**

80397	EXT WARRANTY, FLEET 2 KIT	28	2	\$6.50	\$6.50	\$364.00	\$0.00	\$364.00
<b>Total</b>						<b>\$1,775,012.62</b>	<b>\$45,455.96</b>	<b>\$1,820,468.58</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	85	12/15/2023
AB4 Camera Bundle	100147	AXON BODY 4 - NA - US FIRST RESPONDER - BLK - RAPIDLOCK	2	12/15/2023
AB4 Camera Bundle	100466	USB-C to USB-C CABLE FOR AB4	94	12/15/2023
AB4 Camera Bundle	74028	WING CLIP MOUNT, AXON RAPIDLOCK	94	12/15/2023
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	10	12/15/2023
AB4 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	10	12/15/2023
AB4 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	10	12/15/2023
Fleet 3 Advanced	72036	FLEET 3 STANDARD 2 CAMERA KIT	1	12/15/2023
Officer Safety Plan 10 Plus	100390	TASER 10 HANDLE, YLW, CLASS 3R	75	12/15/2023
Officer Safety Plan 10 Plus	100390	TASER 10 HANDLE, YLW, CLASS 3R	2	12/15/2023
Officer Safety Plan 10 Plus	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	75	12/15/2023
Officer Safety Plan 10 Plus	100393	TASER 10 LIVE DUTY MAGAZINE BLACK	2	12/15/2023
Officer Safety Plan 10 Plus	100394	TASER 10 HALT TRN MAGAZINE BLUE (HOOK-AND-LOOP-TRAINING)	3	12/15/2023
Officer Safety Plan 10 Plus	100395	TASER 10 LIVE TRAINING MAGAZINE PURPLE	3	12/15/2023
Officer Safety Plan 10 Plus	100396	TASER 10 INERT MAGAZINE RED	3	12/15/2023
Officer Safety Plan 10 Plus	100399	TASER 10 LIVE CARTRIDGE	1500	12/15/2023
Officer Safety Plan 10 Plus	100400	TASER 10 HALT CARTRIDGE	450	12/15/2023
Officer Safety Plan 10 Plus	100401	TASER 10 INERT CARTRIDGE	30	12/15/2023
Officer Safety Plan 10 Plus	100611	TASER 10 SAFARILAND HOLSTER, RH	70	12/15/2023
Officer Safety Plan 10 Plus	100613	TASER 10 SAFARILAND HOLSTER, LH	5	12/15/2023
Officer Safety Plan 10 Plus	100623	ENHANCED HOOK-AND-LOOP TRAINING (HALT) SUIT (V2)	1	12/15/2023
Officer Safety Plan 10 Plus	20018	TASER BATTERY PACK, TACTICAL	75	12/15/2023
Officer Safety Plan 10 Plus	20018	TASER BATTERY PACK, TACTICAL	13	12/15/2023
Officer Safety Plan 10 Plus	20018	TASER BATTERY PACK, TACTICAL	2	12/15/2023
Officer Safety Plan 10 Plus	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	12/15/2023
Officer Safety Plan 10 Plus	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	12/15/2023
Officer Safety Plan 10 Plus	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	150	12/15/2023
Officer Safety Plan 10 Plus	74200	TASER 6-BAY DOCK AND CORE	1	12/15/2023
Officer Safety Plan 10 Plus	75015	SIGNAL SIDEARM KIT	75	12/15/2023
Officer Safety Plan 10 Plus	80087	TASER TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	12/15/2023
Officer Safety Plan 10 Plus	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	12/15/2023
Unlimited 7+ Bundle	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	20	12/15/2023
Unlimited 7+ Bundle	75015	SIGNAL SIDEARM KIT	10	12/15/2023
Fleet 3 Advanced	70112	AXON SIGNAL UNIT	3	02/15/2024
Fleet 3 Advanced	70112	AXON SIGNAL UNIT	1	02/15/2024
Fleet 3 Advanced	72036	FLEET 3 STANDARD 2 CAMERA KIT	3	02/15/2024
Fleet 3 Advanced	72036	FLEET 3 STANDARD 2 CAMERA KIT	1	02/15/2024
A la Carte	72036	FLEET 3 STANDARD 2 CAMERA KIT	25	02/15/2024
Officer Safety Plan 10 Plus	100399	TASER 10 LIVE CARTRIDGE	150	12/15/2024
Officer Safety Plan 10 Plus	100400	TASER 10 HALT CARTRIDGE	450	12/15/2024

## Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Officer Safety Plan 10 Plus	100399	TASER 10 LIVE CARTRIDGE	150	12/15/2025
Officer Safety Plan 10 Plus	100400	TASER 10 HALT CARTRIDGE	450	12/15/2025
Officer Safety Plan 10 Plus	73309	AXON CAMERA REFRESH ONE	77	06/15/2026
Officer Safety Plan 10 Plus	73689	MULTI-BAY BWC DOCK 1ST REFRESH	10	06/15/2026
Unlimited 7+ Bundle	73309	AXON CAMERA REFRESH ONE	10	06/15/2026
Officer Safety Plan 10 Plus	100399	TASER 10 LIVE CARTRIDGE	150	12/15/2026
Officer Safety Plan 10 Plus	100400	TASER 10 HALT CARTRIDGE	450	12/15/2026
Officer Safety Plan 10 Plus	100399	TASER 10 LIVE CARTRIDGE	150	12/15/2027
Officer Safety Plan 10 Plus	100400	TASER 10 HALT CARTRIDGE	450	12/15/2027
Fleet 3 Advanced	72040	FLEET REFRESH, 2 CAMERA KIT	1	10/14/2028
Fleet 3 Advanced	72040	FLEET REFRESH, 2 CAMERA KIT	3	10/15/2028
Fleet 3 Advanced Renewal	72040	FLEET REFRESH, 2 CAMERA KIT	25	10/15/2028
Fleet 3 Advanced	72040	FLEET REFRESH, 2 CAMERA KIT	1	12/15/2028
Officer Safety Plan 10 Plus	73310	AXON CAMERA REFRESH TWO	77	12/15/2028
Officer Safety Plan 10 Plus	73688	MULTI-BAY BWC DOCK 2ND REFRESH	10	12/15/2028
Unlimited 7+ Bundle	73310	AXON CAMERA REFRESH TWO	10	12/15/2028

## Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
AXON AIR, CLASS 1 UAS BUNDLE	100579	AXON AIR, UAS LICENSE (CLASS 1)	6	01/15/2024	01/14/2029
AXON AIR, CLASS 1 UAS BUNDLE	100584	AXON AIR, ADVANCED STREAMING ADD-ON	6	01/15/2024	01/14/2029
AXON AIR, CLASS 1 UAS BUNDLE	100586	AXON AIR, API INTEGRATIONS ADD-ON	6	01/15/2024	01/14/2029
AXON AIR, CLASS 2 UAS BUNDLE	100580	AXON AIR, UAS LICENSE (CLASS 2)	1	01/15/2024	01/14/2029
AXON AIR, CLASS 2 UAS BUNDLE	100584	AXON AIR, ADVANCED STREAMING ADD-ON	1	01/15/2024	01/14/2029
AXON AIR, CLASS 2 UAS BUNDLE	100586	AXON AIR, API INTEGRATIONS ADD-ON	1	01/15/2024	01/14/2029
AXON AIR, CLASS M UAS BUNDLE	100582	AXON AIR, UAS LICENSE (CLASS M)	2	01/15/2024	01/14/2029
AXON AIR, CLASS M UAS BUNDLE	100584	AXON AIR, ADVANCED STREAMING ADD-ON	2	01/15/2024	01/14/2029
AXON AIR, CLASS M UAS BUNDLE	100586	AXON AIR, API INTEGRATIONS ADD-ON	2	01/15/2024	01/14/2029
Fleet 3 Advanced	80400	FLEET, VEHICLE LICENSE	1	01/15/2024	01/14/2029
Fleet 3 Advanced	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	1	01/15/2024	01/14/2029
Fleet 3 Advanced	80402	RESPOND DEVICE LICENSE - FLEET 3	1	01/15/2024	01/14/2029
Fleet 3 Advanced	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	2	01/15/2024	01/14/2029
Officer Safety Plan 10 Plus	100801	RECORDS OSP	75	01/15/2024	01/14/2029
Officer Safety Plan 10 Plus	20248	TASER 7 EVIDENCE.COM LICENSE	75	01/15/2024	01/14/2029
Officer Safety Plan 10 Plus	20248	TASER 7 EVIDENCE.COM LICENSE	1	01/15/2024	01/14/2029
Officer Safety Plan 10 Plus	73478	REDACTION ASSISTANT USER LICENSE	75	01/15/2024	01/14/2029
Officer Safety Plan 10 Plus	73618	AXON COMMUNITY REQUEST+ LICENSE	75	01/15/2024	01/14/2029
Officer Safety Plan 10 Plus	73638	STANDARDS ACCESS LICENSE	75	01/15/2024	01/14/2029
Officer Safety Plan 10 Plus	73680	RESPOND DEVICE PLUS LICENSE	75	01/15/2024	01/14/2029
Officer Safety Plan 10 Plus	73682	AUTO TAGGING LICENSE	75	01/15/2024	01/14/2029
Officer Safety Plan 10 Plus	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	750	01/15/2024	01/14/2029
Officer Safety Plan 10 Plus	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	75	01/15/2024	01/14/2029
Officer Safety Plan 10 Plus	73739	PERFORMANCE LICENSE	75	01/15/2024	01/14/2029
Officer Safety Plan 10 Plus	73746	PROFESSIONAL EVIDENCE.COM LICENSE	75	01/15/2024	01/14/2029
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	15	01/15/2024	01/14/2029
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	5	01/15/2024	01/14/2029

## Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Unlimited 7+ Bundle	73478	REDACTION ASSISTANT USER LICENSE	10	01/15/2024	01/14/2029
Unlimited 7+ Bundle	73618	AXON COMMUNITY REQUEST+ LICENSE	10	01/15/2024	01/14/2029
Unlimited 7+ Bundle	73638	STANDARDS ACCESS LICENSE	10	01/15/2024	01/14/2029
Unlimited 7+ Bundle	73680	RESPOND DEVICE PLUS LICENSE	10	01/15/2024	01/14/2029
Unlimited 7+ Bundle	73682	AUTO TAGGING LICENSE	10	01/15/2024	01/14/2029
Unlimited 7+ Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	100	01/15/2024	01/14/2029
Unlimited 7+ Bundle	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	10	01/15/2024	01/14/2029
Unlimited 7+ Bundle	73739	PERFORMANCE LICENSE	10	01/15/2024	01/14/2029
Unlimited 7+ Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	10	01/15/2024	01/14/2029
A la Carte	100112	AXON AIR, E.COM PILOT DATA LIC	10	01/15/2024	01/14/2029
A la Carte	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	3	01/15/2024	01/14/2029
A la Carte	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	01/15/2024	01/14/2029
A la Carte	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	01/15/2024	01/14/2029
A la Carte	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	01/15/2024	01/14/2029
A la Carte	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	01/15/2024	01/14/2029
A la Carte	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	56	01/15/2024	03/14/2024
A la Carte	87050	FLEET VIEW XL LICENSE	28	01/15/2024	03/14/2024
Fleet 3 Advanced	80400	FLEET, VEHICLE LICENSE	3	03/15/2024	01/14/2029
Fleet 3 Advanced	80400	FLEET, VEHICLE LICENSE	1	03/15/2024	01/14/2029
Fleet 3 Advanced	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	3	03/15/2024	01/14/2029
Fleet 3 Advanced	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	1	03/15/2024	01/14/2029
Fleet 3 Advanced	80402	RESPOND DEVICE LICENSE - FLEET 3	3	03/15/2024	01/14/2029
Fleet 3 Advanced	80402	RESPOND DEVICE LICENSE - FLEET 3	1	03/15/2024	01/14/2029
Fleet 3 Advanced	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	6	03/15/2024	01/14/2029
Fleet 3 Advanced	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	2	03/15/2024	01/14/2029
Fleet 3 Advanced Renewal	80400	FLEET, VEHICLE LICENSE	25	03/15/2024	01/14/2029
Fleet 3 Advanced Renewal	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	25	03/15/2024	01/14/2029
Fleet 3 Advanced Renewal	80402	RESPOND DEVICE LICENSE - FLEET 3	25	03/15/2024	01/14/2029
Fleet 3 Advanced Renewal	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	50	03/15/2024	01/14/2029
A la Carte	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	2	01/15/2027	01/14/2029
A la Carte	87050	FLEET VIEW XL LICENSE	1	01/15/2027	01/14/2029

## Services

Bundle	Item	Description	QTY
Fleet 3 Advanced	73391	FLEET 3 DEPLOYMENT (PER VEHICLE)	3
Fleet 3 Advanced	73391	FLEET 3 DEPLOYMENT (PER VEHICLE)	1
Fleet 3 Advanced Renewal	73392	FLEET 3 UPGRADE INSTALLATION (PER VEHICLE)	25
Officer Safety Plan 10 Plus	100751	TASER 10 DUTY CARTRIDGE REPLACEMENT ACCESS PROGRAM	75
Officer Safety Plan 10 Plus	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	75
Officer Safety Plan 10 Plus	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Officer Safety Plan 10 Plus	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Officer Safety Plan 10 Plus	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Officer Safety Plan 10 Plus	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1

## Services

Bundle	Item	Description	QTY
Officer Safety Plan 10 Plus	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
Officer Safety Plan 10 Plus	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Officer Safety Plan 10 Plus	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Officer Safety Plan 10 Plus	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Officer Safety Plan 10 Plus	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Officer Safety Plan 10 Plus	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
Unlimited 7+ Bundle	11642	THIRD-PARTY VIDEO SUPPORT LICENSE	10
A la Carte	85055	AXON FULL SERVICE	1
A la Carte	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1

## Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
A la Carte	80397	EXT WARRANTY, FLEET 2 KIT	28	01/15/2024	03/14/2024
Officer Safety Plan 10 Plus	100704	EXT WARRANTY, TASER 10 HANDLE	75	12/15/2024	01/14/2029
Officer Safety Plan 10 Plus	100704	EXT WARRANTY, TASER 10 HANDLE	2	12/15/2024	01/14/2029
Officer Safety Plan 10 Plus	80374	EXT WARRANTY, TASER 7 BATTERY PACK	75	12/15/2024	01/14/2029
Officer Safety Plan 10 Plus	80374	EXT WARRANTY, TASER 7 BATTERY PACK	13	12/15/2024	01/14/2029
Officer Safety Plan 10 Plus	80374	EXT WARRANTY, TASER 7 BATTERY PACK	2	12/15/2024	01/14/2029
Officer Safety Plan 10 Plus	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	12/15/2024	01/14/2029
Officer Safety Plan 10 Plus	80464	EXT WARRANTY, CAMERA (TAP)	75	12/15/2024	01/14/2029
Officer Safety Plan 10 Plus	80464	EXT WARRANTY, CAMERA (TAP)	2	12/15/2024	01/14/2029
Officer Safety Plan 10 Plus	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	10	12/15/2024	01/14/2029
Unlimited 7+ Bundle	80464	EXT WARRANTY, CAMERA (TAP)	10	12/15/2024	01/14/2029
Fleet 3 Advanced	80379	EXT WARRANTY, AXON SIGNAL UNIT	3	02/15/2025	01/14/2029
Fleet 3 Advanced	80379	EXT WARRANTY, AXON SIGNAL UNIT	1	02/15/2025	01/14/2029
Fleet 3 Advanced	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	3	02/15/2025	01/14/2029
Fleet 3 Advanced	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	1	02/15/2025	01/14/2029
Fleet 3 Advanced Renewal	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	25	02/15/2025	01/14/2029

## Payment Details

Dec 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	100112	AXON AIR, E.COM PILOT DATA LIC	10	\$3,906.00	\$0.00	\$3,906.00
Year 1	100552	TRANSFER CREDIT - GOODS AXON	1	\$6,610.86	\$578.45	\$7,189.31
Year 1	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	3	\$900.00	\$78.75	\$978.75
Year 1	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	\$976.32	\$0.00	\$976.32
Year 1	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	\$700.00	\$61.25	\$761.25
Year 1	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$760.32	\$0.00	\$760.32
Year 1	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	\$5,155.68	\$0.00	\$5,155.68
Year 1	72036	FLEET 3 STANDARD 2 CAMERA KIT	25	\$0.00	\$0.00	\$0.00
Year 1	80397	EXT WARRANTY, FLEET 2 KIT	28	\$72.80	\$0.00	\$72.80
Year 1	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	2	\$166.46	\$0.00	\$166.46
Year 1	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	56	\$380.80	\$0.00	\$380.80
Year 1	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	1	\$43.20	\$3.78	\$46.98
Year 1	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	25	\$1,080.00	\$94.50	\$1,174.50
Year 1	80477	FLEET 3 ADVANCED RENEWAL WITH TAP TRUE UP	3	\$61.50	\$5.38	\$66.88
Year 1	85055	AXON FULL SERVICE	1	\$0.00	\$0.00	\$0.00
Year 1	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 1	87050	FLEET VIEW XL LICENSE	1	\$141.98	\$0.00	\$141.98
Year 1	87050	FLEET VIEW XL LICENSE	28	\$324.80	\$0.00	\$324.80
Year 1	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	6	\$13,200.48	\$0.00	\$13,200.48
Year 1	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	1	\$3,400.08	\$0.00	\$3,400.08
Year 1	CLASSMUAS	AXON AIR, CLASS M UAS BUNDLE	2	\$2,800.08	\$0.00	\$2,800.08
Year 1	Fleet3A	Fleet 3 Advanced	1	\$2,983.44	\$109.17	\$3,092.61
Year 1	Fleet3A	Fleet 3 Advanced	3	\$6,662.10	\$160.02	\$6,822.12
Year 1	Fleet3A	Fleet 3 Advanced	1	\$2,713.02	\$75.42	\$2,788.44
Year 1	Fleet3ARe	Fleet 3 Advanced Renewal	25	\$51,834.60	\$1,106.81	\$52,941.41
Year 1	H00001	AB4 Camera Bundle	85	\$0.00	\$0.00	\$0.00
Year 1	H00002	AB4 Multi Bay Dock Bundle	10	\$0.00	\$0.00	\$0.00
Year 1	OSP10+	Officer Safety Plan 10 Plus	75	\$224,325.02	\$6,447.73	\$230,772.75
Year 1	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Year 1	Unlimited7+	Unlimited 7+ Bundle	10	\$23,268.00	\$369.92	\$23,637.92
<b>Total</b>				<b>\$355,002.54</b>	<b>\$9,091.18</b>	<b>\$364,093.72</b>

Jan 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	OSP10+	Officer Safety Plan 10 Plus	75	\$0.00	\$0.00	\$0.00
<b>Total</b>				<b>\$0.00</b>	<b>\$0.00</b>	<b>\$0.00</b>

Dec 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100112	AXON AIR, E.COM PILOT DATA LIC	10	\$3,906.00	\$0.00	\$3,906.00
Year 2	100552	TRANSFER CREDIT - GOODS AXON	1	\$6,610.86	\$578.45	\$7,189.31
Year 2	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	3	\$900.00	\$78.75	\$978.75



**Dec 2024**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	\$976.32	\$0.00	\$976.32
Year 2	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	\$700.00	\$61.25	\$761.25
Year 2	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$760.32	\$0.00	\$760.32
Year 2	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	\$5,155.68	\$0.00	\$5,155.68
Year 2	72036	FLEET 3 STANDARD 2 CAMERA KIT	25	\$0.00	\$0.00	\$0.00
Year 2	80397	EXT WARRANTY, FLEET 2 KIT	28	\$72.80	\$0.00	\$72.80
Year 2	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	2	\$166.46	\$0.00	\$166.46
Year 2	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	56	\$380.80	\$0.00	\$380.80
Year 2	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	1	\$43.20	\$3.78	\$46.98
Year 2	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	25	\$1,080.00	\$94.50	\$1,174.50
Year 2	80477	FLEET 3 ADVANCED RENEWAL WITH TAP TRUE UP	3	\$61.50	\$5.38	\$66.88
Year 2	85055	AXON FULL SERVICE	1	\$0.00	\$0.00	\$0.00
Year 2	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 2	87050	FLEET VIEW XL LICENSE	1	\$141.98	\$0.00	\$141.98
Year 2	87050	FLEET VIEW XL LICENSE	28	\$324.80	\$0.00	\$324.80
Year 2	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	6	\$13,200.48	\$0.00	\$13,200.48
Year 2	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	1	\$3,400.08	\$0.00	\$3,400.08
Year 2	CLASSMUAS	AXON AIR, CLASS M UAS BUNDLE	2	\$2,800.08	\$0.00	\$2,800.08
Year 2	Fleet3A	Fleet 3 Advanced	1	\$2,983.44	\$109.17	\$3,092.61
Year 2	Fleet3A	Fleet 3 Advanced	3	\$6,662.10	\$160.02	\$6,822.12
Year 2	Fleet3A	Fleet 3 Advanced	1	\$2,713.02	\$75.42	\$2,788.44
Year 2	Fleet3ARe	Fleet 3 Advanced Renewal	25	\$51,834.60	\$1,106.81	\$52,941.41
Year 2	H00001	AB4 Camera Bundle	85	\$0.00	\$0.00	\$0.00
Year 2	H00002	AB4 Multi Bay Dock Bundle	10	\$0.00	\$0.00	\$0.00
Year 2	OSP10+	Officer Safety Plan 10 Plus	75	\$224,325.00	\$6,447.73	\$230,772.73
Year 2	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Year 2	Unlimited7+	Unlimited 7+ Bundle	10	\$23,268.00	\$369.92	\$23,637.92
<b>Total</b>				<b>\$355,002.52</b>	<b>\$9,091.18</b>	<b>\$364,093.70</b>

**Dec 2025**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100112	AXON AIR, E.COM PILOT DATA LIC	10	\$3,906.00	\$0.00	\$3,906.00
Year 3	100552	TRANSFER CREDIT - GOODS AXON	1	\$6,610.86	\$578.45	\$7,189.31
Year 3	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	3	\$900.00	\$78.75	\$978.75
Year 3	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	\$976.32	\$0.00	\$976.32
Year 3	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	\$700.00	\$61.25	\$761.25
Year 3	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$760.32	\$0.00	\$760.32
Year 3	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	\$5,155.68	\$0.00	\$5,155.68
Year 3	72036	FLEET 3 STANDARD 2 CAMERA KIT	25	\$0.00	\$0.00	\$0.00
Year 3	80397	EXT WARRANTY, FLEET 2 KIT	28	\$72.80	\$0.00	\$72.80
Year 3	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	2	\$166.46	\$0.00	\$166.46
Year 3	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	56	\$380.80	\$0.00	\$380.80
Year 3	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	1	\$43.20	\$3.78	\$46.98
Year 3	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	25	\$1,080.00	\$94.50	\$1,174.50
Year 3	80477	FLEET 3 ADVANCED RENEWAL WITH TAP TRUE UP	3	\$61.50	\$5.38	\$66.88
Year 3	85055	AXON FULL SERVICE	1	\$0.00	\$0.00	\$0.00

**Dec 2026**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	OSP10+	Officer Safety Plan 10 Plus	75	\$224,325.00	\$6,447.73	\$230,772.73
Year 4	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Year 4	Unlimited7+	Unlimited 7+ Bundle	10	\$23,268.00	\$369.92	\$23,637.92
<b>Total</b>				<b>\$355,002.52</b>	<b>\$9,091.18</b>	<b>\$364,093.70</b>

**Dec 2027**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100112	AXON AIR, E.COM PILOT DATA LIC	10	\$3,906.00	\$0.00	\$3,906.00
Year 5	100552	TRANSFER CREDIT - GOODS AXON	1	\$6,610.86	\$578.45	\$7,189.31
Year 5	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	3	\$900.00	\$78.75	\$978.75
Year 5	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	\$976.32	\$0.00	\$976.32
Year 5	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	\$700.00	\$61.25	\$761.25
Year 5	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$760.32	\$0.00	\$760.32
Year 5	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	\$5,155.68	\$0.00	\$5,155.68
Year 5	72036	FLEET 3 STANDARD 2 CAMERA KIT	25	\$0.00	\$0.00	\$0.00
Year 5	80397	EXT WARRANTY, FLEET 2 KIT	28	\$72.80	\$0.00	\$72.80
Year 5	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	2	\$166.46	\$0.00	\$166.46
Year 5	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	56	\$380.80	\$0.00	\$380.80
Year 5	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	1	\$43.20	\$3.78	\$46.98
Year 5	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	25	\$1,080.00	\$94.50	\$1,174.50
Year 5	80477	FLEET 3 ADVANCED RENEWAL WITH TAP TRUE UP	3	\$61.50	\$5.39	\$66.89
Year 5	85055	AXON FULL SERVICE	1	\$0.00	\$0.00	\$0.00
Year 5	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 5	87050	FLEET VIEW XL LICENSE	1	\$141.98	\$0.00	\$141.98
Year 5	87050	FLEET VIEW XL LICENSE	28	\$324.80	\$0.00	\$324.80
Year 5	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	6	\$13,200.48	\$0.00	\$13,200.48
Year 5	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	1	\$3,400.08	\$0.00	\$3,400.08
Year 5	CLASSMUAS	AXON AIR, CLASS M UAS BUNDLE	2	\$2,800.08	\$0.00	\$2,800.08
Year 5	Fleet3A	Fleet 3 Advanced	1	\$2,983.44	\$109.21	\$3,092.65
Year 5	Fleet3A	Fleet 3 Advanced	3	\$6,662.10	\$160.03	\$6,822.13
Year 5	Fleet3A	Fleet 3 Advanced	1	\$2,713.02	\$75.43	\$2,788.45
Year 5	Fleet3ARe	Fleet 3 Advanced Renewal	25	\$51,834.60	\$1,106.83	\$52,941.43
Year 5	H00001	AB4 Camera Bundle	85	\$0.00	\$0.00	\$0.00
Year 5	H00002	AB4 Multi Bay Dock Bundle	10	\$0.00	\$0.00	\$0.00
Year 5	OSP10+	Officer Safety Plan 10 Plus	75	\$224,325.00	\$6,447.72	\$230,772.72
Year 5	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Year 5	Unlimited7+	Unlimited 7+ Bundle	10	\$23,268.00	\$369.90	\$23,637.90
<b>Total</b>				<b>\$355,002.52</b>	<b>\$9,091.24</b>	<b>\$364,093.76</b>

**Dec 2025**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 3	87050	FLEET VIEW XL LICENSE	1	\$141.98	\$0.00	\$141.98
Year 3	87050	FLEET VIEW XL LICENSE	28	\$324.80	\$0.00	\$324.80
Year 3	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	6	\$13,200.48	\$0.00	\$13,200.48
Year 3	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	1	\$3,400.08	\$0.00	\$3,400.08
Year 3	CLASSMUAS	AXON AIR, CLASS M UAS BUNDLE	2	\$2,800.08	\$0.00	\$2,800.08
Year 3	Fleet3A	Fleet 3 Advanced	1	\$2,983.44	\$109.17	\$3,092.61
Year 3	Fleet3A	Fleet 3 Advanced	3	\$6,662.10	\$160.02	\$6,822.12
Year 3	Fleet3A	Fleet 3 Advanced	1	\$2,713.02	\$75.42	\$2,788.44
Year 3	Fleet3ARe	Fleet 3 Advanced Renewal	25	\$51,834.60	\$1,106.81	\$52,941.41
Year 3	H00001	AB4 Camera Bundle	85	\$0.00	\$0.00	\$0.00
Year 3	H00002	AB4 Multi Bay Dock Bundle	10	\$0.00	\$0.00	\$0.00
Year 3	OSP10+	Officer Safety Plan 10 Plus	75	\$224,325.00	\$6,447.73	\$230,772.73
Year 3	ProLicense	Pro License Bundle	5	\$2,535.00	\$0.00	\$2,535.00
Year 3	Unlimited7+	Unlimited 7+ Bundle	10	\$23,268.00	\$369.92	\$23,637.92
<b>Total</b>				<b>\$355,002.52</b>	<b>\$9,091.18</b>	<b>\$364,093.70</b>

**Dec 2026**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100112	AXON AIR, E.COM PILOT DATA LIC	10	\$3,906.00	\$0.00	\$3,906.00
Year 4	100552	TRANSFER CREDIT - GOODS AXON	1	\$6,610.86	\$578.45	\$7,189.31
Year 4	50037	INTERVIEW - SOFTWARE - CLIENT (PER TOUCH PANEL-PC)	3	\$900.00	\$78.75	\$978.75
Year 4	50039	INTERVIEW - SOFTWARE - CLIENT MAINTENANCE (PER TOUCH PANEL-P	3	\$976.32	\$0.00	\$976.32
Year 4	50041	INTERVIEW - SOFTWARE - STREAMING SERVER LICENSE (PER SERVER)	2	\$700.00	\$61.25	\$761.25
Year 4	50043	INTERVIEW - SOFTWARE - STREAMING SERVER MAINTENANCE (PER SER	2	\$760.32	\$0.00	\$760.32
Year 4	50045	UNLIMITED INTERVIEW ROOM CLOUD STORAGE	4	\$5,155.68	\$0.00	\$5,155.68
Year 4	72036	FLEET 3 STANDARD 2 CAMERA KIT	25	\$0.00	\$0.00	\$0.00
Year 4	80397	EXT WARRANTY, FLEET 2 KIT	28	\$72.80	\$0.00	\$72.80
Year 4	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	2	\$166.46	\$0.00	\$166.46
Year 4	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	56	\$380.80	\$0.00	\$380.80
Year 4	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	1	\$43.20	\$3.78	\$46.98
Year 4	80462	FLEET 3 ADVANCED BUNDLE WITH TAP TRUE UP	25	\$1,080.00	\$94.50	\$1,174.50
Year 4	80477	FLEET 3 ADVANCED RENEWAL WITH TAP TRUE UP	3	\$61.50	\$5.38	\$66.88
Year 4	85055	AXON FULL SERVICE	1	\$0.00	\$0.00	\$0.00
Year 4	85149	CEW 2 DAY PRODUCT SPECIFIC INSTRUCTOR COURSE	1	\$0.00	\$0.00	\$0.00
Year 4	87050	FLEET VIEW XL LICENSE	1	\$141.98	\$0.00	\$141.98
Year 4	87050	FLEET VIEW XL LICENSE	28	\$324.80	\$0.00	\$324.80
Year 4	CLASS1UAS	AXON AIR, CLASS 1 UAS BUNDLE	6	\$13,200.48	\$0.00	\$13,200.48
Year 4	CLASS2UAS	AXON AIR, CLASS 2 UAS BUNDLE	1	\$3,400.08	\$0.00	\$3,400.08
Year 4	CLASSMUAS	AXON AIR, CLASS M UAS BUNDLE	2	\$2,800.08	\$0.00	\$2,800.08
Year 4	Fleet3A	Fleet 3 Advanced	1	\$2,983.44	\$109.17	\$3,092.61
Year 4	Fleet3A	Fleet 3 Advanced	3	\$6,662.10	\$160.02	\$6,822.12
Year 4	Fleet3A	Fleet 3 Advanced	1	\$2,713.02	\$75.42	\$2,788.44
Year 4	Fleet3ARe	Fleet 3 Advanced Renewal	25	\$51,834.60	\$1,106.81	\$52,941.41
Year 4	H00001	AB4 Camera Bundle	85	\$0.00	\$0.00	\$0.00
Year 4	H00002	AB4 Multi Bay Dock Bundle	10	\$0.00	\$0.00	\$0.00

## Exceptions to Standard Terms and Conditions

Agency has existing contracts #00063605, #00069698, and #00089769 (originated via Q-313189, Q-352190, and Q-437885) and is terminating those contracts upon the new license start date (1/15/2024) of this quote.

The parties agree that Axon is charging a debit of \$33,054.28 to capture remaining hardware value. This debit is based on a ship date range of 12/15/2023 - 12/31/2023, resulting in a 1/15/2024 license date. Any change in this date and resulting license start date will result in modification of this quote's value which may result in additional fees due to or from Axon. This debit is reflected on page 2 via SKU 100552.

This credit is contingent upon agency payment of any outstanding invoices including and not limited final invoice of contract #00089769.

## **FLEET STATEMENT OF WORK BETWEEN AXON ENTERPRISE AND AGENCY**

### **Introduction**

This Statement of Work ("SOW") has been made and entered into by and between Axon Enterprise, Inc. ("AXON"), and Brentwood Police Dept. - CA the ("AGENCY") for the purchase of the Axon Fleet in-car video solution ("FLEET") and its supporting information, services and training. (AXON Technical Project Manager/The AXON installer)

### **Purpose and Intent**

AGENCY states, and AXON understands and agrees, that Agency's purpose and intent for entering into this SOW is for the AGENCY to obtain from AXON deliverables, which used solely in conjunction with AGENCY's existing systems and equipment, which AGENCY specifically agrees to purchase or provide pursuant to the terms of this SOW.

This SOW contains the entire agreement between the parties. There are no promises, agreements, conditions, inducements, warranties or understandings, written or oral, expressed or implied, between the parties, other than as set forth or referenced in the SOW.

### **Acceptance**

Upon completion of the services outlined in this SOW, AGENCY will be provided a professional services acceptance form ("Acceptance Form"). AGENCY will sign the Acceptance Form acknowledging that services have been completed in substantial conformance with this SOW and the Agreement. If AGENCY reasonably believes AXON did not complete the professional services in conformance with this SOW, AGENCY must notify AXON in writing of the specific reasons within seven (7) calendar days from delivery of the Acceptance Form. AXON will remedy the issues to conform with this SOW and re-present the Acceptance Form for signature. If AXON does not receive the signed Acceptance Form or written notification of the reasons for rejection within 7 calendar days of the delivery of the Acceptance Form, AGENCY will be deemed to have accepted the services in accordance to this SOW.

### **Force Majeure**

Neither party hereto shall be liable for delays or failure to perform with respect to this SOW due to causes beyond the party's reasonable control and not avoidable by diligence.

### **Schedule Change**

Each party shall notify the other as soon as possible regarding any changes to agreed upon dates and times of Axon Fleet in-car Solution installation-to be performed pursuant of this Statement of Work.

### **Axon Fleet Deliverables**

Typically, within (30) days of receiving this fully executed SOW, an AXON Technical Project Manager will deliver to AGENCY's primary point of contact via electronic media, controlled documentation, guides, instructions and videos followed by available dates for the initial project review and customer readiness validation. Unless otherwise agreed upon by AXON, AGENCY may print and reproduce said documents for use by its employees only.

### **Security Clearance and Access**

Upon AGENCY's request, AXON will provide the AGENCY a list of AXON employees, agents, installers or representatives which require access to the AGENCY's facilities in order to perform Work pursuant of this Statement of Work. AXON will ensure that each employee, agent or representative has been informed or and consented to a criminal background investigation by AGENCY for the purposes of being allowed access to AGENCY's facilities. AGENCY is responsible for providing AXON with all required instructions and documentation accompanying the security background check's requirements.

### **Training**

AXON will provide training applicable to Axon Evidence, Cradlepoint NetCloud Manager and Axon Fleet application in a train-the-trainer style method unless otherwise agreed upon between the AGENCY and AXON.

### **Local Computer**

AGENCY is responsible for providing a mobile data computer (MDC) with the same software, hardware, and configuration that AGENCY personnel will use with the AXON system being installed. AGENCY is responsible for making certain that any and all security settings (port openings, firewall settings, antivirus software, virtual private network, routing, etc.) are made prior to the installation, configuration and testing of the aforementioned deliverables.

### **Network**

AGENCY is responsible for making certain that any and all network(s) route traffic to appropriate endpoints and AXON is not liable for network breach, data interception, or loss of data due to misconfigured firewall settings or virus infection, except to the extent that such virus or infection is caused, in whole or in part, by defects in the deliverables.

### **Cradlepoint Router**

When applicable, AGENCY must provide AXON Installers with temporary administrative access to Cradlepoint's [NetCloud Manager](#) to the extent necessary to perform Work pursuant of this Statement of Work.

### **Evidence.com**

AGENCY must provide AXON Installers with temporary administrative access to Axon Evidence.com to the extent necessary to perform Work pursuant of this SOW.

### **Wireless Upload System**

If purchased by the AGENCY, on such dates and times mutually agreed upon by the parties, AXON will install and configure into AGENCY's existing network a wireless network infrastructure as identified in the AGENCY's binding quote based on conditions of the sale.

### **VEHICLE INSTALLATION**

### **Preparedness**

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer less weapons and items of evidence. Vehicle(s) will be deemed 'out of service' to the extent necessary to perform Work pursuant of this SOW.

### **Existing Mobile Video Camera System Removal**

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer which will remove from said vehicles all components of the existing mobile video camera system unless otherwise agreed upon by the AGENCY.

Major components will be salvaged by the AXON Installer for auction by the AGENCY. Wires and cables are not considered expendable and will not be salvaged. Salvaged components will be placed in a designated area by the AGENCY within close proximity of the vehicle in an accessible work space.

Prior to removing the existing mobile video camera systems, it is both the responsibility of the AGENCY and the AXON Installer to test the vehicle's systems' operation to identify and operate, documenting any existing component or system failures and in detail, identify which components of the existing mobile video camera system will be removed by the AXON Installer.

### **In-Car Hardware/Software Delivery and Installation**

On such dates and times mutually agreed upon by the parties, the AGENCY will deliver all vehicles to an AXON Installer, who will install and configure in each vehicle in accordance with the specifications detailed in the system's installation manual and its relevant addendum(s). Applicable in-car hardware will be installed and configured as defined and validated by the AGENCY during the pre-deployment discovery process.

If a specified vehicle is unavailable on the date and time agreed upon by the parties, AGENCY will provide a similar vehicle for the installation process. Delays due to a vehicle, or substitute vehicle, not being available at agreed upon dates and times may result in additional fees to the AGENCY. If the AXON Installer determines that a vehicle is not properly prepared for installation ("Not Fleet Ready"), such as a battery not being properly charged or properly up-fit for in-service, field operations, the issue shall be reported immediately to the AGENCY for resolution and a date and time for the future installation shall be agreed upon by the parties.



Upon completion of installation and configuration, AXON will systematically test all installed and configured in-car hardware and software to ensure that ALL functions of the hardware and software are fully operational and that any deficiencies are corrected unless otherwise agreed upon by the AGENCY, installation, configuration, test and the correct of any deficiencies will be completed in each vehicle accepted for installation.

Prior to installing the Axon Fleet camera systems, it is both the responsibility of the AGENCY and the AXON Installer to test the vehicle's existing systems' operation to identify, document any existing component or vehicle systems' failures. Prior to any vehicle up-fitting the AXON Installer will introduce the system's components, basic functions, integrations and systems overview along with reference to AXON approved, AGENCY manuals, guides, portals and videos. It is both the responsibility of the AGENCY and the AXON Installer to agree on placement of each components, the antenna(s), integration recording trigger sources and customer preferred power, ground and ignition sources prior to permanent or temporary installation of an Axon Fleet camera solution in each vehicle type. Agreed placement will be documented by the AXON Installer.

AXON welcomes up to 5 persons per system operation training session per day, and unless otherwise agreed upon by the AGENCY, the first vehicle will be used for an installation training demonstration. The second vehicle will be used for an assisted installation training demonstration. The installation training session is customary to any AXON Fleet installation service regardless of who performs the continued Axon Fleet system installations.

The customary training session does not 'certify' a non-AXON Installer, customer-employed Installer or customer 3rd party Installer, since the AXON Fleet products does not offer an Installer certification program. Any work performed by non-AXON Installer, customer-employed Installer or customer 3rd party Installer is not warranted by AXON, and AXON is not liable for any damage to the vehicle and its existing systems and AXON Fleet hardware.