



**CITY COUNCIL AGENDA ITEM NO. F.4**  
**12/12/2023**

---

**SUBJECT:** Agreement with Axon Enterprises for Police Department Equipment and Services and amending the Operating Budget

**DEPARTMENT:** Police Department

**STAFF:** Timothy Herbert, Chief of Police  
Michael Thompson, Police Lieutenant

---

### **TITLE/RECOMMENDATION**

Staff recommends City Council authorize the City Manager or designee to execute an agreement and necessary documents with Axon Enterprises, Inc. in the amount of \$1,820,470, plus funding authorization for an additional \$150,000 for contingencies, for a total not-to-exceed funding authorization amount of \$1,970,470 over a five year term for the purchase and installation of body-worn cameras, in-car video systems, electronic control devices, interview room video and audio equipment, digital evidence storage, unmanned aerial vehicles, and future innovative technologies; and amending the FY 2023/24 General Fund Operating Budget in the amount of \$74,830.

### **FISCAL IMPACT**

If approved, the annual cost of the agreement would be \$364,094 and funded by the General Fund. Additionally, the agreement would authorize a total of \$150,000, or an average of \$30,000 per year, for contingencies. The contingency is requested to support any potential staffing growth and allow staff the ability to capitalize on new or innovative technology improvements Axon may offer during the course of the agreement.

The current FY 2023/24 General Fund budget includes \$289,264 for the services provided by Axon. As such, approval of this agreement would require a General Fund budget amendment of \$74,830 for the FY 2023/24 portion of the contract. Contract costs for the subsequent fiscal years would be included in the draft FY 2024/25 – 2025/26 Operating Budget draft for consideration of adoption in June of 2024.

### **BACKGROUND**

Technology has been an ongoing part in providing the best police services possible. Video technology in the form of body worn cameras, interview room cameras, in-car



**CITY COUNCIL AGENDA ITEM NO. F.4**  
**12/12/2023**

video cameras, unmanned aerial vehicles (UAV's / drones), and any other form of photo/video provided by the public to assist in documenting evidence, helps strengthen police transparency and accountability, prevents and resolves community complaints, trains officers, improves community and officer behavior and provides the public and the police perspective on incidents. Capturing all of this digital evidence in various formats and in high volume requires a secure digital evidence storage space that can accommodate the necessary storage.

Since 2019, the Police Department ("Department") has used Axon Enterprises, Inc. ("Axon") hardware and software. Axon is the leading company in the area of body-worn cameras, in-car video systems, Electronic Control Devices (ECD's / Tasers), interview room video and audio equipment, digital evidence storage, and UAVs. Axon continues to offer all of the latest hardware (body-worn cameras, ECD, in-car cameras, and UAVs) with an integrated storage system (Evidence.com).

Axon's line of products allows our department to consolidate all of the digital evidence into one system. By having one system it allows easier access for officers, records staff, evidence staff and the District Attorney's Office. Officers and Department staff have the ability to access live video feeds during an active event from different video/audio devices. Axon products also give officers the ability to view their videos in the field to help expedite report preparation. Axon's Evidence.com allows the Department the ability to submit police reports and digital evidence to the District Attorney's Office electronically, which relieves staff from having to retrieve and copy digital evidence to multiple CDs. Axon's software provides a video redaction tool that has facial recognition features allowing staff to quickly redact the faces of protected victims before releasing those videos to the public under public records act requests.

Axon Air provides unmanned aerial vehicles assistance to law enforcement, fire, rescue, and emergency management. Axon Air provides first responders real-time situational awareness, integrated cloud based digital evidence management, and a comprehensive program management feature. Pilot Officers are able to live-stream their flights to incident command, seamlessly transfer their video recordings to Evidence.com, and maintain their flight logs, training records, and inventory of their equipment all in one database.

Axon is the only company that offers body-worn cameras, in-car video systems, electronic control devices, interview room video and audio equipment, and unmanned aerial vehicles, which work seamlessly with one digital evidence storage software (Evidence.com). In addition, Axon allows our current CAD system to export information into Evidence.com to assist staff with locating videos related to a specific incident. Axon offers the ability to have body-worn cameras activate via Bluetooth



## **CITY COUNCIL AGENDA ITEM NO. F.4 12/12/2023**

technology anytime another camera is activated by another officer in close proximity, when Code 3 lights are activated, ECDs are activated or when officers draw their firearms from their holsters. Axon is the only company, which can do all four actions on a single platform.

Additionally, Axon continues to be pioneers with its innovation and technology. In 2020, Axon implemented Axon Citizen which provides citizens secure links (initiated by investigating officers) allowing citizens to upload digital evidence captured on their cellular phones directly to Evidence.com. Axon also recently implemented a transcription service with Evidence.com that will transcribe the conversations and statements captured on video, thus saving staff time having to write out statements in police reports. Another innovation is the introduction of My90, which allows citizens who call into 9-1-1 to participate in a performance feedback survey.

With Axon's proven track record of innovation, it can be anticipated that newer technological advancements involving the use of A.I., facial recognition software, license plate readers, UAV technologies and improved hardware equipment and software are on the horizon and will continue to develop during the term of this agreement and beyond. Staff has included a request of \$150,000 in contingency funds over the life of the agreement which would allow the Department and City to both grow and stay current with the technological opportunities and services provided by Axon as it continues to advance with technology over the next five years. Additionally, any added personnel and/or vehicles during the next five years will require additional hardware and software licenses at an additional expense, which will be covered under the contingency.

Based on the information outlined above the Department is utilizing Council/Administrative Policy, Purchasing Policy No.: 10-7 Section 5.3 Sole Source/Non-Competitive Negotiations for this purchase.

### **CITY COUNCIL STRATEGIC INITIATIVE**

Not Applicable.

### **PREVIOUS ACTION**

Previous Action by the City Council is included on Attachment 1.

### **ENVIRONMENTAL DETERMINATION**



**CITY COUNCIL AGENDA ITEM NO. F.4  
12/12/2023**

Not Applicable.

**ATTACHMENT(S)**

Attachment 1 – Previous Action

Attachment 2 – Resolution

Attachment 3- Agreement